

Minutes of the Health Insurance Trustee Meeting  
December 22, 2011  
8:00 a.m.  
JH/CO Conference Room

Members Present: Bob Evans, Tess Summers, Mike Gowing, John Murray and John Petersen

Also Present: Chris Prehl, Pat Haras, Ruth Cvitkovich, Ken Carroll, Peter Savage, Janet Adachi, Lauren Rosenzweig Morton, Jon Stackhouse, and Marie Altieri

The meeting was called to order at 8:05 by Chairman Evans.

**Approval of Minutes:** The minutes of the November 30 meeting were approved as submitted.

**Financial Update:** Mr. Savage presented the Cash Flow Summary showing a projected loss of \$711,785 for the fiscal year. He noted that there is \$488,000 outstanding in reinsurance reimbursement and \$113,000 in ERRP funds. At this time it is projected that there will be a loss of \$300-\$350K for the fiscal year.

The trustees requested a projection for the January meeting from Mr. Savage and Mr. Harrison of the balance at year end, to include claims and administration.

**Approve Management Statement for Audit:** The trustees reviewed the document prepared by Chairman Evans. On Mr. Petersen's motion, seconded by Mr. Gowing, it was unanimously VOTED to accept the report with minor tweeks recommended by Mr. Evans. The document will be forwarded to Auditor Bill Fraher for inclusion in the final audit report.

**Approve Entry for Town Report:** Mr. Petersen submitted edits to the original report. Mr. Evans will incorporate the edits in the document and forward to the Town Report Committee.

**Review of Annual Calendar:** Mr. Petersen suggested that an item regarding the Chapter 69 benchmark be added to the September meeting. Trustees agreed to add this item to the agenda for September meetings. Mr. Murray suggested that the wording of 10.1 in the Trust Agreement be changed. The trustees agreed that it was appropriate to look at the entire agreement, and recommend changes to the participating governmental units.

Mrs. Rosenzweig Morton, representing the Selectmen's working group on health insurance, asked several questions on the rate setting process. Ms. Adachi requested the utilization information from the insurance companies, and Mr. Savage reported the receipt of this information. He will forward the reports to Mr. Murray. Mr. Carroll asked if the cash flow summary could also be broken down by the 75/25 contributions, and it was determined that this was not possible in this document. Mrs. Rosenzweig Morton

asked if a member of the trust could meet with the working group, and the trustees agreed that Mr. Evans would be the contact with the working group. Mrs. Altieri asked the amount of savings projected if the trust were to go with one vendor. Mr. Savage indicated a savings of approximately \$30-\$50K per year. Mr. Carroll asked if the working group would come back to the trustees to contact the insurance companies, and the trustees replied in the affirmative. Several members of the working group indicated that their goal is to have one plan, one rate, and one split.

**Next Meeting date:** The next meeting will be held on January 26, 2012 at 8 a.m. in the Junior High Conference Room.

The meeting was adjourned at 9:22 a.m.

Respectfully submitted,

Sharon Summers, Secretary